

Dragon[®] Professional Group. The right corporate solution.

If you work in a corporate environment, Dragon Professional Group is the perfect documentation productivity solution for you and your staff.

While Dragon Home or Premium editions offer many great features for residential users, and Dragon Professional Individual is great for a single user only, Dragon Professional Group provides powerful, enterprise-ready capabilities for easily deploying speech recognition across multiple users to drive higher documentation productivity.

Dragon Professional Group enterprise-ready speech recognition software enables fast, accurate dictation with robust customization features to improve documentation productivity for multiple users within an organization—whether they're in the office or on the road. This powerful solution, which provides support for Citrix virtualized environments, helps corporations work smarter and more efficiently for bottom-line results.

Fast, easy deployment, customization and management

Dragon Professional Group, along with Nuance User Management Center, enables administration across multiple Dragon users to save time and reduce support needs. The enterprise-ready solution makes it easy for IT administrators to:

- Customize the installation and deployment to multiple computers
- Manage and maintain (modify, repair, upgrade, remove) Dragon and all associated user profiles and configurations

You can deploy Dragon to multiple desktops using the built-in Windows Installer (MSI) with customized options. Because all Dragon Professional custom commands and vocabularies can be shared, it's fast and easy to push out customization updates as needed.

Designed specifically for enterprise use, Dragon Professional Group offers many benefits for:

- **Business managers** who wish to increase employee productivity within a department or across the company for bottom-line impact
 - **Information Technology (IT) administrators** who need efficient deployment, support and customization
 - **Professionals within a company** who are looking for immediate personal productivity gains in the office or on the road, without having to worry about which setup options or customized configurations to use
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The solution's centralized administration features allow you to track which employees have created user profiles and control where they are stored to facilitate license management compliance. With control over all user configurations, you can more efficiently schedule maintenance tasks, such as tuning using the Acoustic and Language Model Optimizer.

Support for published applications in Citrix® virtualized environments

Dragon Professional Group supports installation on Citrix XenApp or Citrix XenDesktop servers, enabling users to dictate from workstations that do not have Dragon installed. In this configuration, the Dragon application is only installed on the same Citrix server as the target application that will be used for dictation, such as Microsoft Word or a records management system. By installing Dragon on a Citrix server computer, you can have Dragon rely on the Citrix server for all processing activities. Furthermore, deploying Dragon on a Citrix XenApp or Citrix XenDesktop server provides Dragon users with Full Text Control, for supported applications running on that same Citrix server.

Central administration of Dragon Professional Group

The Nuance User Management Center (available separately) provides central user administration capabilities that allow corporations to easily enable and manage Dragon Professional Group deployments. It helps businesses use licenses more efficiently, better meet requirements for reporting accuracy, and centrally manage their Dragon deployments to save time and reduce operating costs.

Drive productivity with custom commands

Dragon Professional Group makes it easy for organizations to create custom commands to automate repetitive or manual processes, integrate them into existing workflows, and share them across the user community. Because these custom commands can be distributed to multiple users, employees are able to use them for immediate productivity gains instead of having to create them on their own.

Dragon Professional Group offers many options for creating custom commands to meet your workflow needs:

- Open-ended custom commands: Dragon Professional Group allows for custom command types that support open-ended dictation, letting you to end the command's name with any word or phrase in Dragon's vocabulary, as opposed to a word or phrase from a defined list of command variables. This enables users to have, for instance, commands that search for given words within their company's intranet (similar to the built-in search commands such as "search Wikipedia for...").
- Dragon Templates: Filling out forms and files that have fields can be a challenge, but Dragon Professional Group makes it easy to complete the task using your voice. With the ability to add variable fields to a template in any text document, Dragon Professional Group speeds and simplifies the process of filling in commonly used forms. You just have to say "Next Field" to navigate to each form field.

Dragon Professional Group benefits at a glance:

- Get support for Citrix virtualized environments
 - Speed and simplify central administration with Nuance User Management Center
 - Enjoy easy deployment and customization across multiple Dragon desktops
 - Create and deploy custom commands and vocabularies for multiple users
 - Enhance on-the-go employee productivity
 - Perform easy batch processing and post-editing of transcriptions
 - Meet accessibility compliance requirements
 - Save with volume licensing program
 - Stay up-to-date and running smoothly the way you need
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- Macro Recorder: Use Dragon's Macro Recorder to record your keystrokes and mouse-clicks, and then save the series of actions under a single voice command. This is a great feature for instantly executing commonly-used tasks that would normally require a series of multiple commands or hand actions.
- Step-by-Step Commands: The Step-by-Step option in Dragon's command-creation wizard lets you automate a series of actions (such as launching applications or invoking certain application features). This feature makes it easy to automate an action or series of actions with a single voice command, even if you're not a programmer.
- Advanced Scripting: Those with some programming knowledge can use Dragon's VBA-like advanced scripting to voice-enable specific custom functions on the computer in order to better integrate with your existing applications and workflows.

Increase dictation accuracy with custom vocabularies

Depending on their industry, business, department, or role, different employees use different vocabulary on the job. For example, people who work in the insurance industry would use distinctly different words, phrases and acronyms than those who work in government. Likewise, people in marketing roles would use different terminology than those in manufacturing.

Dragon Professional Group lets you add custom words with any preferred formatting properties directly to the vocabulary so the software accurately types your dictation the way you want it to appear. You can import and export these vocabularies as needed—in formats such as XML—for easy sharing of customizations across specific user groups, departments, or the entire organization. Multiple vocabularies can be created, and managed by administrators to meet employee requests.

Enhance productivity for on-the-go employees

With roaming profiles and preferences stored and synchronized in a central network location, users can dictate from different computers on the network without having to create and train new profiles and preferences at each location. Users can even continue to use Dragon even if the network is unavailable. If HTTP roaming is configured, the administrator can manage security by setting up username and password authorization for specific user profiles.

Dragon Professional Group supports remote use on a computer running Windows Server 2012 or Windows Server 2008 R2. With Microsoft's free Remote Desktop connection software (formerly called Terminal Services Client), users can utilize Dragon from a local Windows computer on which Dragon itself is not installed.

Easy batch processing and post-editing of transcriptions

With Dragon Professional Group, you can automatically transcribe into a selected directory with a specified profile and the audio portion of your dictation can be embedded in the document through the AFTA (Auto Transcribe Folder Agent) process. Storing the audio file with the automatically

transcribed documents saves time and simplifies editing by the user or a third party. You can even include “voice notations”—spoken instructions for third-party editors that you don’t want transcribed—in Microsoft Word.

Dragon Professional Group offers the ability to accurately transcribe another single speaker’s voice from pre-recorded audio files or from podcasts without having to create and train a profile using a recording of that single speaker reading pre-selected text. To transcribe an audio file, Dragon checks if your profile needs a transcription source created and will lead you through a training process. If your audio recording is of a different speaker, you must create a new profile. Only a 90 second audio clip of that speaker (instead of the speaker personally present to read a passage) is required for training. .m4a format is now supported (in addition to .wav, .wma, .mp3, .dss and .ds2).

Nuance PowerMic II support

Dragon Professional Group supports Nuance PowerMic II. PowerMic II is a robust, ergonomic handheld microphone featuring simplified, thumb-control operation (for dictating, editing, navigating, and reviewing documents using speech recognition), programmable buttons and integrated mouse functionality. It is ideal for professionals who are looking for new levels of dictation speed, ease-of-use and productivity.

Meet accessibility and reporting requirements

With all its shared customization capabilities, Dragon Professional Group can be easily adapted as needed to meet stringent compliance requirements for accessibility or industry reporting.

Save with enhanced volume licensing program

The Nuance Open License Program (OLP) is a convenient, and now even easier to use volume purchasing program designed to help enterprise customers maximize their savings potential. This licensing program is only available for Dragon Group editions.

The OLP allows companies to license software for use rather than purchasing “boxed” products. A company can use single electronic download and single serial number for faster installation.

This tiered purchasing program offers numerous benefits:

- Reduced costs to organizations when purchasing volume licenses, upgrade assurance, and technical support
- Simplified purchasing with no contract required
- Discount tiers based on cumulative purchases, allowing organizations to accumulate purchases to move up in discount tiers
- Program policies that are easy to understand and administer
- No commitment beyond the first purchase.

Stay up-to-date and running smoothly the way you need

If you have limited IT resources, need to support specific workflow requirements, or just want to get up and running quickly with customizations, deployment and training, we have you covered. Nuance offers complete Professional Services tailored to your needs that can help you start realizing significant documentation productivity gains from Dragon for accelerated return on investment.

Nuance also offers maintenance and support programs that allow you to:

- Stay up to date with the latest version of Dragon, including major and minor releases with all related enhancements
- Resolve issues quickly and maximize user productivity with access to Dragon resources and customer support

Professional service and maintenance and support programs are only available with Dragon Professional Group.

Additional resources

Numerous resources are available on the Nuance website to help users maximize the power of Dragon Professional Group. Tools include a Getting Started guide, an administrator manual, a user manual, a hardware compatibility list, demo videos, workbooks, datasheets, white papers, a KnowledgeBase with helpful “TechNote” articles, and a forum where users can exchange tips and discuss feature requests.

- **Product information:** www.nuance.com/for-business/by-product/dragon/product-resources
- **User documentation:** www.nuance.com/for-business/by-product/dragon/product-resources/user-documentation/index.htm
- **Forum:** www.nuance.com/support/dragon-naturallyspeaking

Contact your local Dragon sales representative for more details.



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For more information or a demonstration:

1-800-466-1152

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About Nuance Communications, Inc.

Nuance Communications is reinventing the relationship between people and technology. Through its voice and language offerings, the company is creating a more human conversation with the many systems, devices, electronics, apps and services around us. Every day, millions of people and thousands of businesses experience Nuance through intelligent systems that can listen, understand, learn and adapt to your life and your work. For more information, please visit nuance.com.

Nuance Dragon Group products

A Dragon Group license is the right solution. Here's why.

If you are evaluating a Retail edition of Dragon® or a Dragon license, consider the reality of IT costs and time to deploy, configure, maintain, manage, update, and support your users. Retail editions of Dragon could end up costing you more over time. Consider Dragon Group product licenses with its advanced features, along with Nuance User Management Center (NUMC) and Maintenance and Support (M&S) options, as overall the most cost effective approach to meet your needs.

Only in Dragon Group products	Retail editions of Dragon
<p>NUMC option, for IT admin \$ and time savings</p> <ul style="list-style-type: none"> – Centrally manage licenses: revoke/grant licenses as needed; easily maintain license compliance – Usage monitoring: ensure a return on your investment on your purchase – Centrally manage customizations: manage user settings; easily share vocabulary or commands 	<p>\$ and time to manage changes, machine by machine</p> <ul style="list-style-type: none"> – No central management: employee turnover or growth requires manual reassigning of licenses – No visibility of usage to better reallocate licenses or see ROI of investment – User settings or customizations need to be manually configured and synchronized
<p>Ease of management and deployment</p> <ul style="list-style-type: none"> – MSI installation: automatically push install to multiple users' machines – One single serial number: quick installation for the entire enterprise – M&S option: all updates provided at no additional charge. Customer access to US-based support line – Centrally controlled updates: allow initial testing with internal systems 	<p>Machine by machine management and deployment</p> <ul style="list-style-type: none"> – Spend time to manually install Dragon on each machine – Manually type in a different serial number for each machine – Major updates require re-purchase and machine by machine upgrade – Minor updates go directly to users; IT is bypassed with no control to test with internal systems
<p>Dragon Open License Program (OLP): volume based discount tiers based on lifetime cumulative purchases, enables graduation into higher discount tiers over time</p>	<p>No discounts. No volume discount benefit that can quickly add up to save you more as your needs grow</p>

Additional features supported only in Dragon Group products:

- Nuance PowerMic: Robust, ergonomic handheld speech recognition microphone with programmable buttons and integrated mouse functionality, enhances productivity
- Citrix: Installation on Citrix® XenApp or Citrix XenDesktop servers, enables users to dictate from workstations that do not have Dragon installed
- Roaming Users: Enables sharing or synchronizing profiles across a network or multiple computers
- Remote Desktop Connection: Remote use on a computer running Windows Server 2008 R2 or 2012. With Microsoft®'s free Remote Desktop Connection software, use Dragon from a local Windows computer on which Dragon itself is not installed
- Advanced Administrative Settings: Advanced capabilities such as disabling restricted users from modifying commands or vocabularies, disabling use of Macro Recorder, Step-by-Step or Advanced Scripting commands



	PHILIPS SPEECHMIKE PREMIUM	PHILIPS SPEECHMIKE III	SPEECHMIKE AIR	OLYMPUS DIRECT REC II	NUANCE POWER MIC II	GRUNDIG DIGITA SONIC MIC
ERGONOMICS						
Ergonomic rear housing	•	•	•	-	-	-
Dictation zones design	•	•	•	-	-	-
Push button and slide switch version available	• / •	• / •	• / •	• / •	• / -	• / •
Clickable/cleanable trackball	• / •	• / -	• / •	-	-	-
Detachable cable	•	•	•	-	-	-
Up to 60cm/23 inch barcode scanning*	•	-	-	-	-	-
Polished, pearl metal colored cabinet	•	-	-	-	-	-
Wing shaped buttons	•	-	-	-	•	-
Priority button	•	•	•	-	-	-
Insert & overwrite button	•	•	•	•	-	•
Scroll wheel functions	•	-	-	-	-	-
SOUND						
Precision microphone / High quality microphone	• / •	- / •	- / •	- / -	- / -	- / -
Precision microphone free-floating and decoupled from housing	•	-	-	-	-	-
Optimized metal microphone grille	•	-	-	-	-	-
Integrated pop filter	•	-	-	-	-	-
Button click suppression	•	•	•	•	-	•
Built-in volume control	•	•	•	•	-	-
CONVENIENCE						
Record LED	•	•	•	•	•	•
Function buttons	4	3	3	4	2	3
Instruction key	•	-	-	-	-	-
Trigger button (backside)	•	•	•	•	•	-
All buttons fully programmable	•	•	•	-	-	-
Integrated motion sensor	•	-	-	-	-	-
PC & Mac compatible	• / •	• / •	• / -	• / •	• / -	• / -
Barcode version available	•	•	-	•*	•	•*
Antimicrobial housing	•	•	-	-	-	-
Antimicrobial buttons	•	-	-	-	-	-
Wear-free slide switch position detection	•	-	-	-	-	-
Configuration software/full Dragon command set	• / •	• / •	• / •	• / -	• / • medical only	• / -
Backwards compatible with legacy installations	•	•	-	-	-	-
Vibration warning on lost connection	-	-	•	-	-	-
Optional connection to headset	-	-	•	-	-	-

*Additional module required



EXECUTIVE SUMMARY

Voice Products, Inc. started in June 1990 and has been selling and servicing Dictation and Call Logging products in the Midwest for over 27 years. Voice Products is the largest distributor of Dictation and Call Logging in the Midwest and have more installations than any other reseller. We specialize in voice & video recording, speech recognition, computer assisted coding, court room recording, 911 call logging and interview recording systems.

Voice Products is a sub S Corporation based in Kansas and Voice Products is one of five sister corporations one of which is an Insurance Company.

We pride ourselves on our Customer service and have more service personnel than any reseller in the Midwest. Our phone is answered by a human operator 24 hours a day, 7 days a week and 90% of the time you can talk directly to an engineer when you call.

Voice Products has the highest rating with Dunn & Bradstreet and has been debt free over a decade. We also have seen over 10% growth per year throughout the 27 years in business. Today with assets in the millions of dollars and with over 4,000 Customers, Voice Products is positioned to lead its industry.

Voice Products, Inc. has over 50 employees, and currently holds a General Services Administration (GSA) contract, Texas Class B License, and a DIR (Texas Department of Information Resources) contract. We are a vendor for some of the largest hospital purchasing groups including Health Trust Purchasing Group, TORCH Endorsed Partner and several others.

Voice Products, Inc. was recognized with the Wichita Business Journal Best in Business Award for the last ten years as one of the Top 15 Businesses in Wichita in 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016 and 2017; several of these companies are International. Just recently, we have been recognized by INC Magazine as an INC 5000 Fastest Growing Companies in the U.S. for the second year in a row.

Voice Products, Inc. believes in being involved in the community and supporting charities that benefit our community both in personal time and monetary donations. Some of the organizations that we have donated to or been involved with are Muscular Dystrophy Association, Cystic Fibrosis, Child Advocacy Center of Sedgwick County, American Heart Association, Wichita YMCA Strong Kids, Via Christi Foundation, Hurricane IKE Relief, Eules Texas Police Dept. Charity, Greensburg Hospital, Wichita Children's Home, Rice Community Healthcare Foundation, Olathe Charity Classic, Presbyterian Health Foundation, Integris SW Foundation, Oklahoma Hospital Research and Missouri Police Chiefs Charity Foundation. Voice Products is proud to be the sponsor of the Kansas Chiefs of Police Valor Golf Tournament.