

# Dragon® Legal Group. For enterprise legal professionals.

If you work in a legal organization, Dragon Legal Group is the perfect documentation productivity solution for you and your staff.

Dragon Legal Group enterprise-ready speech recognition software with legal-specific language model is designed specifically for the legal industry. It enables fast, accurate dictation with robust customization features to improve documentation productivity for multiple users within a legal organization—whether they're in the office or on the road. Attorneys and other legal professionals can lower transcription costs and reduce dependence on support staff, ultimately enabling them to spend more time with clients and increase billable hours. This powerful solution, which provides support for Citrix virtualized environments, and can be centrally administered with usage tracking and license management through the Nuance® User Management Center, helps legal corporations work smarter and more efficiently for bottom-line results.

#### **Legal-specific language model**

Dragon Legal Group is trained using more than 400 million words from legal documents—that delivers optimal, recognition accuracy for dictation of legal terms right from the start. To further increase accuracy, you can create, import and share custom word lists that are relevant to your clients and areas of specialty. Dragon also enables you to format legal citations automatically and leverage third-party correction features to speed document turnaround and free support staff to focus on higher value tasks.

#### **Fast, easy deployment, customization and management**

Dragon Legal Group, along with Nuance User Management Center, enables administration across multiple Dragon users to save time and reduce support needs. The enterprise-ready solution makes it easy for IT administrators in legal organizations to:

- Customize the installation and deployment to multiple computers
- Manage and maintain (modify, repair, upgrade, remove) Dragon and all associated user profiles and configurations

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Designed specifically for the legal industry, Dragon Legal Group offers many benefits for:

- **Legal organization leaders such as Partners, Associates, Chief Legal Counsel or corporate in-house legal leaders** who wish to boost productivity and profits by increasing employee efficiency or streamline transcription workflows, for bottom line impact
  - **Corporate IT leaders in legal firms** who look for efficient deployment, support and customization through central license and usage management to save time and cost
  - **Legal professionals or legal assistants** who spend a lot of time with clients and writing case reports—at the office or on the go—and who often use specific legal vocabulary, client or industry-specific terminology or formatted legal citations, when they are creating documents or transcribing recorded notes
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You can deploy Dragon to multiple desktops using the built-in Windows Installer (MSI) with customized options. Because all Dragon Legal custom commands and vocabularies can be shared, it's fast and easy to push out customization updates as needed.

The solution's centralized administration features allow you to track which employees have created user profiles and control where they are stored to facilitate license management compliance. With control over all user configurations, you can more efficiently schedule maintenance tasks, such as tuning using the Acoustic and Language Model Optimizer.

#### **Central administration of Dragon Legal Group**

The Nuance User Management Center (available separately) provides central user administration capabilities that allow legal corporations to easily enable and manage Dragon Legal Group deployments. It helps legal businesses use licenses more efficiently, better meet requirements for reporting accuracy, and centrally manage their Dragon deployments to save time and reduce operating costs.

For legal organizations, the Nuance User Management Center can easily manage both Dragon Professional Group and Dragon Legal Group licenses, depending on the individual users' needs. An administrator for example, can easily assign or switch a license via a license key, saving time by centrally managing both product deployments as needed.

#### **Support for published applications in Citrix® virtualized environments**

Dragon Legal Group supports installation on Citrix XenApp® or Citrix XenDesktop® servers, enabling users to dictate from workstations that do not have Dragon installed. In this configuration, the Dragon application is only installed on the same Citrix server as the target application that will be used for dictation, such as Microsoft® Word or a records management system. By installing Dragon on a Citrix server computer, you can have Dragon rely on the Citrix server for all processing activities. Furthermore, deploying Dragon on a Citrix XenApp or Citrix XenDesktop server provides Dragon users with Full Text Control, for supported applications running on that same Citrix server.

#### **Drive productivity with custom commands**

Dragon Legal Group makes it easy for organizations to create custom commands to automate repetitive or manual processes, integrate them into existing workflows, and share them across the user community. Because these custom commands can be distributed to multiple users, employees are able to use them for immediate productivity gains instead of having to create them on their own.

Dragon Legal Group offers many options for creating custom commands to meet your workflow needs:

- Open-ended custom commands: Dragon Legal Group allows for custom command types that support open-ended dictation, letting you to end the command's name with any word or phrase in Dragon's vocabulary, as opposed to a word or phrase from a defined list of command variables.

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#### **Dragon Legal Group benefits at a glance:**

- Legal-specific solution with special language model
  - Format legal citations automatically
  - Get support for Citrix virtualized environments
  - Speed and simplify central administration with Nuance User Management Center for both Dragon Professional Group and Dragon Legal Group products
  - Enjoy easy deployment and customization across multiple Dragon desktops
  - Create and deploy custom commands and vocabularies for multiple users
  - Enhance on-the-go attorney productivity
  - Perform easy batch processing and post-editing of transcriptions
  - Meet accessibility compliance requirements
  - Save with volume licensing program
  - Stay up-to-date and running smoothly the way you need
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This enables users to have, for instance, commands that search for given words within their company's intranet (similar to the built-in search commands such as "search Wikipedia for...").

- Dragon templates: Filling out forms and files that have fields can be a challenge, but Dragon Legal Group makes it easy to complete the task using your voice. With the ability to add variable fields to a template in any text document, Dragon Legal Group speeds and simplifies the process of filling in commonly used forms. You just have to say "next field" to navigate to each form field.
- Macro Recorder: Use Dragon's Macro Recorder to record your keystrokes and mouse-clicks, and then save the series of actions under a single voice command. This is a great feature for instantly executing commonly-used tasks that would normally require a series of multiple commands or hand actions.
- Step-by-Step commands: The Step-by-Step option in Dragon's command-creation wizard lets you automate a series of actions (such as launching applications or invoking certain application features). This feature makes it easy to automate an action or series of actions with a single voice command, even if you're not a programmer.
- Advanced scripting: Those with some programming knowledge can use Dragon's VBA-like advanced scripting to voice-enable specific custom functions on the computer in order to better integrate with your existing applications and workflows.

#### **Increase dictation accuracy with custom vocabularies**

Even within a legal organization, different employees may use different vocabulary on the job. For example, attorneys would have a need to use legal vocabulary and automatically format legal citations in preparing their case notes. Other employees in a legal organization or in an organization with a corporate legal department such as in HR or accounting, may not need to frequently use a legal vocabulary, but have other custom terminology needs.

Dragon Legal Group lets you add custom words with any preferred formatting properties directly to the vocabulary so the software accurately types your dictation the way you want it to appear. You can import and export these vocabularies as needed—in formats such as XML—for easy sharing of customizations across specific user groups, departments, or the entire organization. Multiple vocabularies can be created, and managed by administrators to meet employee requests.

#### **Enhance productivity for on-the-go employees**

With roaming profiles and preferences stored and synchronized in a central network location, users can dictate from different computers on the network without having to create and train new profiles and preferences at each location. Users can even continue to use Dragon even if the network is unavailable. If HTTP roaming is configured, the administrator can manage security by setting up username and password authorization for specific user profiles.

Dragon Legal Group supports remote use on a computer running Windows Server® 2012 or Window Server 2008 R2. With Microsoft's free Remote Desktop connection software (formerly called Terminal Services Client), users can utilize Dragon from a local Windows® computer on which Dragon itself is not installed.

#### **Easy batch processing and post-editing of transcriptions**

With Dragon Legal Group, you can automatically transcribe into a selected directory with a specified profile and the audio portion of your dictation can be embedded in the document through the AFTA (Auto Transcribe Folder Agent) process. Storing the audio file with the automatically transcribed documents saves time and simplifies editing by the user or a third party. You can even include “voice notations”—spoken instructions for third-party editors that you don't want transcribed—in Microsoft Word.

Dragon Legal Group offers the ability to accurately transcribe another single speaker's voice from pre-recorded audio files or from podcasts without having to create and train a profile using a recording of that single speaker reading pre-selected text. To transcribe an audio file, Dragon checks if your profile needs a transcription source created and will lead you through a training process. If your audio recording is of a different speaker, you must create a new profile. Only a 90 second audio clip of that speaker (instead of the speaker personally present to read a passage) is required for training. .m4a format is now supported (in addition to .wav, .wma, .mp3, .dss and .ds2).

#### **Nuance PowerMic II support**

Dragon Legal Group supports Nuance PowerMic II. PowerMic II is a robust, ergonomic handheld microphone featuring simplified, thumb-control operation (for dictating, editing, navigating, and reviewing documents using speech recognition), programmable buttons and integrated mouse functionality. It is ideal for legal professionals who are looking for new levels of dictation speed, ease-of-use and productivity.

#### **Meet accessibility and reporting requirements**

With all its shared customization capabilities, Dragon Legal Group can be easily adapted as needed to meet stringent compliance requirements for accessibility or industry reporting.

#### **Save with enhanced volume licensing program**

The Nuance Open License Program (OLP) is a convenient, and now even easier to use volume purchasing program designed to help enterprise customers maximize their savings potential. This licensing program is only available for Dragon Group editions.

The OLP allows companies to license software for use rather than purchasing “boxed” products. A company can use single electronic download and single serial number for faster installation.

This tiered purchasing program offers numerous benefits:

- Reduced costs to organizations when purchasing volume licenses, upgrade assurance, and technical support

- Simplified purchasing with no contract required
- Discount tiers based on cumulative purchases, allowing organizations to accumulate purchases to move up in discount tiers. Legal organizations can accumulate purchases of either Dragon Legal Group or Dragon Professional Group.
- Program policies that are easy to understand and administer
- No commitment beyond the first purchase

**Stay up-to-date and running smoothly the way you need**

If you have limited IT resources, need to support specific workflow requirements, or just want to get up and running quickly with customizations, deployment and training, we have you covered. Nuance offers complete Professional Services tailored to your needs that can help you start realizing significant documentation productivity gains from Dragon for accelerated return on investment.

Nuance also offers maintenance and support programs that allow you to:

- Stay up to date with the latest version of Dragon, including major and minor releases with all related enhancements
- Resolve issues quickly and maximize user productivity with access to Dragon resources and customer support

Professional service and maintenance and support programs are only available with Dragon Legal Group and Dragon Professional Group.

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**Additional resources**

Numerous resources are available on the Nuance website to help users maximize the power of Dragon Legal Group. Tools include a Getting Started guide, an administrator manual, a user manual, a hardware compatibility list, demo videos, workbooks, datasheets, white papers, a KnowledgeBase with helpful "TechNote" articles, and a forum where users can exchange tips and discuss feature requests.

- **Product information:** [www.nuance.com/for-business/by-product/dragon/product-resources](http://www.nuance.com/for-business/by-product/dragon/product-resources)
- **User documentation:** [www.nuance.com/for-business/by-product/dragon/product-resources/user-documentation/index.htm](http://www.nuance.com/for-business/by-product/dragon/product-resources/user-documentation/index.htm)
- **Forum:** [www.nuance.com/support/dragon-naturallyspeaking](http://www.nuance.com/support/dragon-naturallyspeaking)

Contact your local Dragon sales representative for more details.

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# VoiceProducts

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**For more information or a demonstration:**  
**1-800-466-1152**  
**[www.voiceproducts.com](http://www.voiceproducts.com)**

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**About Nuance Communications, Inc.**

Nuance Communications is reinventing the relationship between people and technology. Through its voice and language offerings, the company is creating a more human conversation with the many systems, devices, electronics, apps and services around us. Every day, millions of people and thousands of businesses experience Nuance through intelligent systems that can listen, understand, learn and adapt to your life and your work. For more information, please visit [nuance.com](http://nuance.com).

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# Nuance Dragon Group products

A Dragon Group license is the right solution. Here's why.

If you are evaluating a Retail edition of Dragon® or a Dragon license, consider the reality of IT costs and time to deploy, configure, maintain, manage, update, and support your users. Retail editions of Dragon could end up costing you more over time. Consider Dragon Group product licenses with its advanced features, along with Nuance User Management Center (NUMC) and Maintenance and Support (M&S) options, as overall the most cost effective approach to meet your needs.

Only in Dragon Group products	Retail editions of Dragon
<p><b>NUMC</b> option, for IT admin \$ and time savings</p> <ul style="list-style-type: none"> <li>- <b>Centrally manage licenses:</b> revoke/grant licenses as needed; easily maintain license compliance</li> <li>- <b>Usage monitoring:</b> ensure a return on your investment on your purchase</li> <li>- <b>Centrally manage customizations:</b> manage user settings; easily share vocabulary or commands</li> </ul>	<p>\$ and time to manage changes, machine by machine</p> <ul style="list-style-type: none"> <li>- No central management: employee turnover or growth requires manual reassigning of licenses</li> <li>- No visibility of usage to better reallocate licenses or see ROI of investment</li> <li>- User settings or customizations need to be manually configured and synchronized</li> </ul>
<p>Ease of management and deployment</p> <ul style="list-style-type: none"> <li>- <b>MSI installation:</b> automatically push install to multiple users' machines</li> <li>- <b>One single serial number:</b> quick installation for the entire enterprise</li> <li>- <b>M&amp;S option:</b> all updates provided at no additional charge. Customer access to US-based support line</li> <li>- <b>Centrally controlled updates:</b> allow initial testing with internal systems</li> </ul>	<p>Machine by machine management and deployment</p> <ul style="list-style-type: none"> <li>- Spend time to manually install Dragon on each machine</li> <li>- Manually type in a different serial number for each machine</li> <li>- Major updates require re-purchase and machine by machine upgrade</li> <li>- Minor updates go directly to users; IT is bypassed with no control to test with internal systems</li> </ul>
<p><b>Dragon Open License Program (OLP):</b> volume based discount tiers based on lifetime cumulative purchases, enables graduation into higher discount tiers over time</p>	<p>No discounts. No volume discount benefit that can quickly add up to save you more as your needs grow</p>

## Additional features supported only in Dragon Group products:

- Nuance PowerMic: Robust, ergonomic handheld speech recognition microphone with programmable buttons and integrated mouse functionality, enhances productivity
- Citrix: Installation on Citrix® XenApp or Citrix XenDesktop servers, enables users to dictate from workstations that do not have Dragon installed
- Roaming Users: Enables sharing or synchronizing profiles across a network or multiple computers
- Remote Desktop Connection: Remote use on a computer running Windows Server 2008 R2 or 2012. With Microsoft®'s free Remote Desktop Connection software, use Dragon from a local Windows computer on which Dragon itself is not installed
- Advanced Administrative Settings: Advanced capabilities such as disabling restricted users from modifying commands or vocabularies, disabling use of Macro Recorder, Step-by-Step or Advanced Scripting commands



	PHILIPS SPEECHMIKE PREMIUM	PHILIPS SPEECHMIKE III	SPEECHMIKE AIR	OLYMPUS DIRECT REC II	NUANCE POWER MIC II	GRUNDIG DIGTA SONIC MIC
<b>ERGONOMICS</b>						
Ergonomic rear housing	•	•	•	-	-	-
Dictation zones design	•	•	•	-	-	-
Push button and slide switch version available	• / •	• / •	• / •	• / •	• / -	• / •
Clickable/cleanable trackball	• / •	• / -	• / •	-	-	-
Detachable cable	•	•	•	-	-	-
Up to 60cm/23 inch barcode scanning*	•	-	-	-	-	-
Polished, pearl metal colored cabinet	•	-	-	-	-	-
Wing shaped buttons	•	-	-	-	•	-
Priority button	•	•	•	-	-	-
Insert & overwrite button	•	•	•	•	-	•
Scroll wheel functions	•	-	-	-	-	-
<b>SOUND</b>						
Precision microphone / High quality microphone	• / •	- / •	- / •	- / -	- / -	- / -
Precision microphone free-floating and decoupled from housing	•	-	-	-	-	-
Optimized metal microphone grille	•	-	-	-	-	-
Integrated pop filter	•	-	-	-	-	-
Button click suppression	•	•	•	•	-	•
Built-in volume control	•	•	•	•	-	-
<b>CONVENIENCE</b>						
Record LED	•	•	•	•	•	•
Function buttons	4	3	3	4	2	3
Instruction key	•	-	-	-	-	-
Trigger button (backside)	•	•	•	•	•	-
All buttons fully programmable	•	•	•	-	-	-
Integrated motion sensor	•	-	-	-	-	-
PC & Mac compatible	• / •	• / •	• / -	• / •	• / -	• / -
Barcode version available	•	•	-	•*	•	•*
Antimicrobial housing	•	•	-	-	-	-
Antimicrobial buttons	•	-	-	-	-	-
Wear-free slide switch position detection	•	-	-	-	-	-
Configuration software/full Dragon command set	• / •	• / •	• / •	• / -	• / • medical only	• / -
Backwards compatible with legacy installations	•	•	-	-	-	-
Vibration warning on lost connection	-	-	•	-	-	-
Optional connection to headset	-	-	•	-	-	-

\*Additional module required





## **EXECUTIVE SUMMARY**

Voice Products, Inc. started in June 1990 and has been selling and servicing Dictation and Call Logging products in the Midwest for over 28 years. Voice Products is the largest distributor of Dictation and Call Logging in the Midwest and have more installations than any other reseller. We specialize in voice & video recording, speech recognition, computer assisted coding, court room recording, 911 call logging and interview recording systems.

Voice Products is a sub S Corporation based in Kansas and Voice Products is one of five sister corporations one of which is an Insurance Company.

We pride ourselves on our Customer service and have more service personnel than any reseller in the Midwest. Our phone is answered by a human operator 24 hours a day, 7 days a week and 90% of the time you can talk directly to an engineer when you call.

Voice Products has the highest rating with Dunn & Bradstreet and has been debt free over a decade. We also have seen over 10% growth per year throughout the 28 years in business. Today with assets in the millions of dollars and with over 4,000 Customers, Voice Products is positioned to lead its industry.

Voice Products, Inc. has over 50 employees, and currently holds a General Services Administration (GSA) contract, Texas Class B License, and a DIR (Texas Department of Information Resources) contract. We are a vendor for some of the largest hospital purchasing groups including Health Trust Purchasing Group, TORCH Endorsed Partner and several others.

Voice Products, Inc. was recognized with the Wichita Business Journal Best in Business Award for the last ten years as one of the Top 15 Businesses in Kansas in 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017 and 2018; several of these companies are International. Just recently, we have been recognized by INC Magazine as an INC 5000 Fastest Growing Companies in the U.S. for the second year in a row.

Voice Products, Inc. believes in being involved in the community and supporting charities that benefit our community both in personal time and monetary donations. Some of the organizations that we have donated to or been involved with are Muscular Dystrophy Association, Cystic Fibrosis, Child Advocacy Center of Sedgwick County, American Heart Association, Wichita YMCA Strong Kids, Via Christi Foundation, Hurricane IKE Relief, Euless Texas Police Dept. Charity, Greensburg Hospital, Wichita Children's Home, Rice Community Healthcare Foundation, Olathe Charity Classic, Presbyterian Health Foundation, Integris SW Foundation, Oklahoma Hospital Research and Missouri Police Chiefs Charity Foundation. Voice Products is proud to be the sponsor of the Kansas Chiefs of Police Valor Golf Tournament.